

# EXHIBITION PACKAGE & ADVERTISING APPLICATION CONTRACT

Please submit completed application form, photocopy of Business Registration Certificate of Tax Registration Certificate, deposit payment and the latest product catalogue or photos.

## 9-11 July 2011

Hitex Exhibition Centre, Hyderabad, India



### Important

- All information must be completed in English capital letters. • Information provided should match with Business Registration Certificate or Tax Registration Certificate and will be used in the Fair Directory and company fascia at your booth.

## Part 1 Company Information

### A. The Exhibitor

Company Name \_\_\_\_\_

Mr / Ms      Surname      Name      Position

Address \_\_\_\_\_

City      State

Postal Code      Country      Tel

Mobile      Fax      E-mail      Web Site

### Product Categorization

Please only select ONE principle product to be displayed (at least 60% of displayed products)

- |  |  |  |  |   |   |
|--|--|--|--|---|---|
| <input type="checkbox"/> Antique Jewellery             | <input type="checkbox"/> Diamond                       | <input type="checkbox"/> Timepieces            | <input type="checkbox"/> Diamond Jewellery               | <input type="checkbox"/> Precious Stones                  | <input type="checkbox"/> Equipment, Machinery, Tools and Supplies |
| <input type="checkbox"/> Gemset Jewellery              | <input type="checkbox"/> Semi Precious Stones          | <input type="checkbox"/> Display and Packaging | <input type="checkbox"/> Pearl Jewellery                 | <input type="checkbox"/> South Sea Pearl / Tahitian Pearl |   |
| <input type="checkbox"/> Trade Publications & Services | <input type="checkbox"/> Silver Jewellery              | <input type="checkbox"/> Akoya Pearl           | <input type="checkbox"/> Trade Associations/Organisation | <input type="checkbox"/> Synthetic Jewellery              |   |
| <input type="checkbox"/> Freshwater Pearl              | <input type="checkbox"/> Others : Please specify _____ |  |  |   |   |

## Part 2 Exhibition Space and Options

- A**  **Jewellery Section** \_\_\_\_\_ square metres      **B**  **Machinery** \_\_\_\_\_ square metres       **Allied**

- Option 1** • Shell scheme (minimum 9 sqm) :

Jewellery Section: For Indian participants: INR 11,500/sqm + 10.30% Service Tax      For International participants: US\$ 280/sqm + 10.30% Service Tax  
Machinery / Allied: For Indian participants: INR 6,000/sqm + 10.30% Service Tax      For International participants: US\$ 180/sqm + 10.30% Service Tax

- Option 2** • Space only (minimum 18 sqm):

Jewellery Section: For Indian participants: INR 9,500/sqm + 10.30% Service Tax      For International participants: US\$ 230/sqm + 10.30% Service Tax  
Machinery / Allied: For Indian participants: INR 5,500/sqm + 10.30% Service Tax      For International participants: US\$ 142/sqm + 10.30% Service Tax

## Part 3 Advertisement

- Fair Directory • Position \_\_\_\_\_ • INR \_\_\_\_\_ • US\$ \_\_\_\_\_  
 Banner • Position \_\_\_\_\_ • Quantity \_\_\_\_\_ • INR \_\_\_\_\_ • US\$ \_\_\_\_\_  
 Others \_\_\_\_\_ • INR \_\_\_\_\_ • US\$ \_\_\_\_\_

Advertising Fee INR \_\_\_\_\_ US\$ \_\_\_\_\_  
Service Tax 10.30% INR \_\_\_\_\_ US\$ \_\_\_\_\_

**Total Advertising Fee (Participation Fee + Service Tax) INR \_\_\_\_\_ US\$ \_\_\_\_\_**

## Part 4 Payment Schedule

To identify your reservation and payment, please state your company name and the Hyderabad Jewellery, Pearl & Gem Fair at the back of your cheque/cashier order/bank draft/bank advice

This form should be accompanied by payment of a refundable deposit equal to 10% of the total participation.

- We enclose a crossed cheque/bankdraft number: \_\_\_\_\_ Drawn on \_\_\_\_\_ for INR/US\$ \_\_\_\_\_

- We have transferred the sum of \_\_\_\_\_ through \_\_\_\_\_ (Bank Name) into your account as detailed below:

Cheque/bankdraft send to : Jewellery Fairs Department, UBM India Pvt Ltd, Sagar Tech Plaza A 615-617 6th floor Saki Naka Junction Andheri Kurla Road Andheri East Mumbai 400 072 India T 91 (022) 6612 2600 F 91(022) 6612 2626

**Beneficiary Account** : UBM India Pvt Ltd (Please fax the remittance advice to 91 22 6612 2626)

The Hongkong & Shanghai Banking Corporation Ltd, Fort, Mumbai.

**Account No.:** 002-859882-001 (INR) / 002-859882-511 (US\$) **Swift Code:** HSBCINBB

### Payment Terms:

50% payment will have to paid at the time of signing, Balance 50% 3 months prior to the show. The same is payable via DD or cheque in favour of "UBM India Pvt Ltd"

# Security deposit can be paid at the time of final payment on a separate cheque. Note: Bank charges should be borne by the Exhibitor/Company  
Company Stamp/Name & Authorised Signature: \_\_\_\_\_

FOR OFFICIAL USE ONLY

**Venue: Hyderabad, India**

Booth No. : \_\_\_\_\_ Booth Open : \_\_\_\_\_ Representative : \_\_\_\_\_

# GENERAL CONDITIONS

UBM India Pvt. Ltd./herein after referred as CMP) is a group company of United Business Media Pte is the leading international trade fairs organizer and a provider of high-quality business information through its publications and websites.

## 1. TERMS OF REFERENCES

In these Terms and Conditions the following definitions shall apply:-  
"Application Form" shall mean the application form overleaf.  
"Contract" shall mean the contract established between the Exhibitor and the Organisers upon the Organisers accepting the offer of the Exhibitor to participate, upon these Terms and Conditions and the Application Form, in the Exhibition.  
"Exhibition" shall mean the exhibition as stated on the Application Form.  
"Exhibition Centre" shall mean the centre named in the Application Form or such other venue as may be selected by the Organisers under clause 4.  
"Exhibition Centre Operator" shall mean the owner/proprietor/operator/manager for the time being of the Exhibition Centre.  
"Exhibition Space" shall mean any space in the Exhibition Centre licensed to the Exhibitor by the Organisers for the purpose of the Exhibition under these Terms and Conditions and shall include shell (ready stand) spaces and non-shell (raw) spaces.  
"Exhibitor's Official Directory" shall mean the official directory of the Exhibition published by the Organisers or an associated company.  
"Exhibitor" shall include the person described as such in the Application Form and all employees and agents of such person and shall also include permitted sub-licensees of the Exhibitor.  
"Exhibitor's Manual" shall mean the manual supplied by the Organisers to the Exhibitor which contains information relating to the Exhibition and the Exhibition Space and other matters (as amended from time to time).  
"Fees" shall mean the amount payable for the use of the Exhibition Space (as specified in the Application Form).  
"Organisers" shall mean the person or persons named as the organiser(s) of the Exhibition on the Application Form.  
"Representatives" shall mean the employees, servants, agents, contractors, subcontractors and all other representatives of the Exhibitor.  
"Rules and Regulations" shall mean the rules and regulations for the time being applicable to, amongst others, exhibitors at the Exhibition Centre made by the Exhibition Centre Operator.

## 2. RULES AND REGULATIONS AND EXHIBITOR'S MANUAL

The Exhibitor shall, and shall procure that its Representatives shall, to the extent appropriate, observe and comply with the Rules and Regulations, copies of which are obtainable from the Organisers on request.  
The Exhibitor shall, and shall procure that its Representatives shall, observe and comply with the Exhibitor's Manual.

## 3. APPLICATION FOR PARTICIPATION

All applications for participation shall be made on the Application Form which shall be submitted to the Organisers for approval accompanied by a non-refundable/non-transferable advance for the rental of the Exhibition Space as stated in the Application Form. The Organisers reserve the right to accept or refuse any application without giving any reason. If the Organisers accept an application, the Organiser shall be deemed to have accepted the application, such acceptance shall nevertheless be upon and subject to these Terms and Conditions and the Exhibitor shall, if required by the Organisers, complete and submit an Application Form. The Exhibitor shall co-operate with the Organisers to provide them with any reasonable information which they require about it. An Exhibitor cancelling or reducing his space reserved shall not receive any refund. Acceptance of any payment made by an Exhibitor does not mean that the application is successful until the booth location has been assigned.

## 4. LICENSING AND ALLOCATION OF EXHIBITION SPACE

The Exhibition Space is licensed to the Exhibitor only (in common with the Organisers and all others authorised by the Organisers) on a non-exclusive basis. The Exhibitor is not permitted to sub-licence the Exhibition Space or to participate otherwise than on the Application Form, with or share possession of all or any part of the Exhibition Space without the prior written consent of the Organisers. The Exhibitor shall ensure that any such authorised sub-licensees comply with this Contract and the Exhibitor's Manual and shall be responsible for any default of such sub-licensees and shall indemnify the Organisers in accordance with clause 12. The Organisers reserve the right to cancel the participation and license immediately if both sub-licensing occurs.

Any Exhibitor who wishes to use a name on its Exhibition stand which is different to that submitted on its Application Form must submit notice of this change to the Organisers at least three months prior to the commencement of the Exhibition together with the following:- (i) documentation signed by a certified accountant or the company secretary (where the Exhibitor is a registered limited liability company) to prove that only the name of the Exhibitor has changed; or (ii) other documentation to show that the new company name belongs to a wholly-owned subsidiary of the Exhibitor.  
The Organisers may allocate the Exhibition Space in any manner as they deem fit but may take into account such factors as the order of applications received and the nature of the Exhibitor's business. The Organisers reserve the right at their sole discretion to change the location of or venue for the Exhibition, the opening hours of the Exhibition, the term or duration of the Exhibition, the dates on which the Exhibition is to be held provided that the revised dates are within 6 months of the dates set out in the Application Form, to change the Exhibition Space allocated to the Exhibitor, to alter the size and dimensions of the Exhibition Space from that for which application is made in the Application Form, to change or close entrances and exits and access to the venue, Exhibition and/or Exhibition Space and to undertake any kind of alterations.

In the event that the Organisers change the location or venue of the Exhibition, or the date or dates on which the Exhibition is to be held, the Organisers will provide the Exhibitor with notice of that change as soon as practicable.

Shell stands are all erected according to a standard pattern. No variation of the standard facade and lettering will be permitted. Exhibits and displays should not exceed the height of the stand walls unless written permission has been received from the Organisers. It is recommended that design proposals be submitted to the Organisers for approval.  
An Exhibitor who is allocated shell stand space will be provided with stand services as per the schedule in the Exhibitor's Manual. Plans, drawings and design proposals for non-shell spaces must be submitted and approved according to the Rules and Regulations. These plans, in triplicate, must be submitted to the Organisers for approval not later than the time specified by the Organisers in the Exhibitor's Manual.

The Organisers reserve the right at any time to order the alteration or removal of any stand which differs from the approved specifications or which does not conform to the Rules and Regulations. The costs of such alteration and removal shall be entirely borne by the Exhibitor and any sums of money which may have been paid by the Exhibitors for rent and charges shall not be refunded. If any such alterations or removals are not made within the time required by the Organisers then the Organisers may undertake the same at the risk and cost of the Exhibitor and the Exhibitor shall reimburse all costs and expenses incurred in relation thereto by the Exhibitors on demand.

## 5. EXHIBITS

No exhibit will be allowed into or out of the Exhibition Centre without an official delivery order or clearance document. The Exhibitor shall at its own cost make its own arrangements for transportation of exhibits to and from the Exhibition Centre (including, without limitation, arranging for all necessary customs clearances) and for storage of exhibits and packaging materials. Display of any working or moving exhibits must be the prior written approval of the Organisers. Precautionary measures such as the provision of guards or other means of protection must be taken by the Exhibitor to protect the public from such moving or working exhibits. Moving or working exhibits shall only be demonstrated or operated by persons authorised by the Exhibitor and shall not be left running in the absence of such persons.  
All exhibits and stand furnishings must be confined to the Exhibition Space. The Exhibitor shall not store or permit to be stored any hazardous goods (within the meaning of the Environment (Protection) Act 1986 and any regulations from time to time applicable there under) in the Exhibition Space.

Advertising literature should be distributed from the Exhibitor's own stand(s) only. No business activity shall be conducted by the Exhibitor and/or his staff outside the allocated booth area. No advertising or canvassing for business may take place anywhere else in the Exhibition Hall. The Organisers reserve the right to remove at the Exhibitor's expense any exhibits or publicity material not produced by the Exhibitor or its associated companies or which are not as specified on the Application Form.  
The Exhibitor shall not exhibit at the Exhibition any counterfeit goods or any goods which infringe any third party's intellectual property rights ("Infringing Goods") or any goods which are prohibited or restricted by local laws or regulations ("Prohibited Goods"). The Organisers shall have the right, without recourse, to physically remove any goods which it or any Indian court or relevant authority deems to be Infringing Goods or Prohibited Goods, to cancel the Exhibitor's right of participation and/or to close down the Exhibitor's exhibition stand and in any such event, the Exhibitor shall have no financial or other claim against the Organisers.  
The Exhibitor agrees to indemnify and hold harmless the Organisers on demand against all claims, liabilities, losses, suits, proceedings, damages, judgments, expenses, costs (including legal fees) and charges of any kind howsoever incurred by or on behalf of or made against the Organisers arising out of the Exhibition of any Infringing Goods or Prohibited Goods by the Exhibitor, or acts by third parties as a consequence of the Exhibitor's exhibition stand. At such time after the close of the Exhibition as the Organisers may specify, or on sooner termination of this Contract, all exhibits shall be removed and cleared from the Exhibition Space and vacant possession of the Exhibition Space shall be delivered to the Organisers in as good and clean order and condition as it was when initially licensed to the Exhibitor.  
Any property remaining after the last day designated by the Organisers for material to be removed may be sold or otherwise disposed of by the Organisers at the Exhibitor's expense. No property may be removed from the Exhibition before the Exhibition ends.

## 6. TERMS OF PAYMENT

Payment of the Fees by the date(s) stipulated in this Contract is of the essence to participation by the Exhibitor in the Exhibition.

## 7. COMPANIES REPRESENTED AT THE DISPLAY SPACE OR STAND

The Exhibitor is not permitted to have an additional company represented at the display space or the stand, without the prior written consent of UBM India. If the Exhibitor wishes to have an additional company represented at the display space or the stand, it must order the Representation Stand Form of UBM India, which will be provided to the Exhibitor upon request and send it to UBM India.

UBM India is free to accept or reject the Representation Stand application at its own discretion. UBM India will notify the Exhibitor in writing of the acceptance or rejection of the application. If UBM India accepts the application, the Representation Stand Form will be part of the Contract. To the extent UBM India accepts the application, the companies represented at the stand will be included in the official Exhibition catalogue and the marketing activities of UBM India.

The Exhibitor will be charged a fee in the amount set out in the Contract for companies represented at the display space or stand in addition to the Exhibitor.

The Exhibitor shall be liable to, indemnify and hold harmless UBM India for any damages or losses UBM India may incur in connection with any company represented at the display space or stand, irrespective of the legal basis there.

The Exhibitor may not sub-contract or resell the display space or stand allocated by UBM India.

## 8. CONDUCT IN THE EXHIBITION CENTRE

During the term of the Exhibition and for so long as the Exhibitor or any of its Representatives or exhibits in the Exhibition Centre in connection with the Exhibition of the Exhibitor shall be responsible for the good conduct of its Representatives who shall be bound by and must observe these Terms and Conditions in all respects.  
Exhibitors and their Representatives shall not do, or permit anything to be done, which in the reasonable opinion of the Organisers shall cause or is likely to cause a disturbance, nuisance, annoyance, inconvenience, disruption, damage, danger or risk to any person or thing, or to the health or safety of such person or thing, or which does or is likely to do, or cause or result in the Exhibition or amounts or may amount to a breach of these Terms and Conditions.

The Exhibitor shall (and shall procure that its Representatives shall) at all times act so as to avoid putting the Organisers in breach of the license (as amended from time to time) under which they hold the Exhibition Centre or the relevant part of it.  
It is expressly prohibited for the Exhibitor or its Representatives to record images of any other exhibitor's exhibition space or exhibits in any form ("Images") without the prior written consent of the Organisers. Such prohibition includes, but is not limited to, the taking of photographs, video or digital recording of any type and/or making any drawing or sketch or other physical record. The Exhibitor and its Representatives agree to surrender to the Organisers on demand any material in whatever media on which images may be recorded in violation of this rule, including but not limited to film, video tapes, compact discs, camera phones and digital storage devices.

Should the Exhibitor or its Representative record any image in breach of the above rule, the copyright and other intellectual property or other rights (including for the avoidance of doubt, rights in sound recordings and broadcasts) whether arising now or in the future ("IPR") shall vest in the Organisers unconditionally and immediately on the creation or recording of the Images. The Exhibitor undertakes to execute all deeds and documents and to do all things (including to procure that its Representative executes all deeds and documents and does all things) as the Organisers may require to vest the IPR in the Organisers including, without limitation, delivery of the Images or copies of them in any media and should it fail to do so on demand, the Exhibitor irrevocably authorises any employee of the Organisers to execute the same in its name and on its behalf and as its attorney.

The Exhibitor agrees to indemnify and hold harmless the Organisers, on demand, against all claims, liabilities, losses, suits, proceedings, damages, judgments, expenses, costs (including legal fees) and charges of any kind howsoever incurred by or on behalf of or made against the Organisers arising out of breach of the obligations of the Exhibitor not to record Images, or any infringement of third party IPR by the Exhibitor.  
It is expressly prohibited for any Representative of the Exhibitor to visit or attempt to visit the exhibition space of any other exhibitor unless invited to do so by the relevant exhibitor.  
The Exhibitor and its Representatives must wear the identification badges specified by the Organisers at all times in the Exhibition Centre. Persons under the age of 18 are not allowed to be both attendants nor may they enter the Exhibition Hall during the Exhibition and the moving in periods.

The Exhibitor may not alter or in any way affect the structure or fixtures of the Exhibition Centre or fixtures by it and/or its Representative.  
The Organisers reserve the right to refuse admittance to the Exhibitor and/or any of the Exhibitor's Representatives or to require the Exhibitor and/or any such Representative to leave if in their opinion his or her behavior is in breach of these rules and regulations or of any rules and regulations of the Exhibition Centre or local laws and regulations. The opinion of the Organisers is final in this regard.

Any videography / photography during the exhibition by the organiser, would be the sole property of the organiser. And the organiser will be free to use it for any promotional activities.

## 9. OTHER OBLIGATIONS

The Exhibitor agrees to observe and comply with the requirements set out in the Exhibitor's Manual.  
Each of the Organisers and the Exhibitor undertakes to the other that it shall use all reasonable endeavors to ensure that all information, written or oral or in any other form, of whatever nature received by it relating to the other shall (save to the extent it is in the public domain) be treated as confidential and shall not be used or disclosed to any third party except in connection with the participation in the Exhibition of the Exhibitor under the Contract or as may be required by law, by any competent regulatory authority or by the Exhibition Centre Operator.  
Notwithstanding the above the Exhibitor agrees that the personal data provided by it in connection with its participation or proposed participation in the Exhibition may be included on the Exhibition database, included in the Exhibitor's Official Directory, used in communications with the Exhibitor and otherwise used by the Organisers and associated companies (or their successors or potential successors in business), whether located in India or otherwise, or passed on to third parties for promotion purposes. Any requests for access to or correction of the data can be made to Project Manager of relevant event, at UBM India office (615-617 Sagar Tech Plaza - A, Andheri-Kurla Road, Saki Naka Junction Andheri (East) Mumbai 400 072). A fee may be charged by the Organisers or a relevant associated company for complying with access requests.

## 10. INSURANCE

The Exhibitor agrees to observe and comply with the requirements set out in the Exhibitor's Manual concerning insurance. The Exhibitor must have in existence prior to its seeking access to the Exhibition Centre at all times during the term of the Exhibition, and for so long as the Exhibitor or any of its Representatives or exhibits is in the Exhibition Centre in connection with the Exhibition, a valid insurance policy satisfactory to the Organisers in respect of its and its Representatives' participation in the Exhibition, its Exhibition Space and its exhibits at the Exhibition Centre covering such risks and in such minimum amount(s) as are set out in the Exhibitor's Manual.  
The Exhibitor must have, at all times, valid and adequate insurance cover against theft, fire, public liability, damage to property, personal injury, third party loss, accidents, natural calamities, acts of God and such other risks normally insured against by Exhibitors and/or as the Organiser may require, in connection with, inter alia, the Exhibitor's property and its activities during the Exhibition (including the moving in and moving out periods).  
The Organisers shall be entitled to inspect any such insurance policy and receipts for premium at any time.  
The Exhibitor shall insure and/or accept the risk of any change to the venue, opening hours, the duration and/or the date or dates of the Exhibition pursuant to clause 4 or any postponement or cancellation of, or other change to, the Exhibition under clause 10.

## 11. POSTPONEMENT AND CANCELLATION

In addition to the Organisers' rights under clause 4, the Organisers may, without reason being necessary and without incurring any liability whatsoever to the Exhibitor other than as provided in clause 12, cancel the Exhibition, or at their election, postpone indefinitely, or otherwise make changes to the Exhibition, if in the sole opinion of the Organisers:  
(a) the holding of the Exhibition by the Organisers, the performance of the Organisers' obligations or attendance at the Exhibition by exhibitors is likely to be impossible, illegal or substantially or materially interfered with or affected, due to any cause or causes beyond the control of the Organisers including, without limitation, any of the following:  
act of God, governmental act, war, fire, flood, explosion, civil commotion, armed hostilities, act of terrorism, revolution, blockade, embargo, strike, lock-out, sit-in, industrial or trade dispute, adverse weather, disease, risk to public health, accident to or breakdown of plant or machinery, shortage of any material, labour, transport, electricity or other supply, regulatory intervention, general advisory or recommendation of any government (including any government agency or department), regulatory authority or international agency, against travel, exhibitions and/or public gatherings, or the Exhibition Centre becomes unavailable and/or unfit for occupancy and/or use;  
(b) any other circumstance, occurrence or cause arises that makes it in the opinion of the Organisers impossible, impractical, or undesirable for the Organisers to hold the Exhibition as initially planned.

## 12. TERMINATION

This Contract may be terminated by the Organisers by notice to the Exhibitor upon the occurrence of any of the following events:-  
(1) the Exhibition is cancelled under clause 10;  
(2) the Organisers are not satisfied that proper use is being made of the Exhibition Space during the installation period or at any time during the term of the Exhibition or at any other time when the Exhibitor or any of its Representatives or exhibits is in the Exhibition Centre in connection with the Exhibition;

(3) payment of Fees is not made by the Exhibitor in accordance with Clause 6;  
(4) the Exhibitor is, for any reason, unable to utilise the Exhibition Space allocated to it;  
(5) the Exhibitor becomes insolvent or, in any jurisdiction, enters into or takes or is subject to any form of winding up, administration, receivership, liquidation, bankruptcy, arrangement with creditors generally or any other insolvency procedure in respect of it or any of its assets, or suffers the enforcement of security or legal process or repossession;

(6) the Exhibitor is convicted of any criminal offence or otherwise so conducts itself as to bring itself, the Exhibition or the Organiser into disrepute;

(7) the Exhibitor is in breach of any provision of this Contract, including without limitation its obligations in clauses 5 and 7 in relation to infringing Goods, Prohibited Goods and recording of images, or of the Exhibitor's Manual; or

(8) the Exhibitor is in breach of any applicable local legislation, rules or regulations.  
Upon termination of this Contract for whatever reason, any allocation of the Exhibition Space shall automatically be cancelled forthwith.  
If this Contract is terminated under any of sub clauses 11(2) to 11(8) above the Organisers shall be entitled forthwith to re-licence the Exhibition Space, all payments made in respect of the Exhibition Space shall be forfeited for all uses. Organising consequential losses), damages, demands, costs, claims, charges or other expenses of any kind suffered or incurred by the Exhibitor or any other person arising in connection with the Exhibition including, without limitation, any theft, fire, use of the Security Room Service, defect in the Exhibition Centre howsoever caused, cancellation or early closure of, or delay in the opening or closing of, the Exhibition for whatever reason outside the control of the Organiser, any matter referred to in paragraph 3 & 4 of these Terms and Conditions, any national calamity or any act of God, howsoever arising. The Exhibitor shall be liable to any third party for, inter alia, any claims, injury or damage arising from its booths and its portion of the shell scheme.  
The Organisers accept no responsibility and shall not incur any liability to the Exhibitor or any other person for (a) any error or omission in any information relating to it, its equipment, products or services in any promotional material, information or thing provided to the Organiser or any third party by the Exhibitor, (b) any error or omission relating to it, its equipment, products or services in the Exhibition's Official Directory or in any promotional material, information or thing produced or commissioned by the Organisers or that Exhibitor, (c) products displayed or sold by any exhibitor at the Exhibition, (d) the Organisers carrying out any of their obligations under this Contract or the Exhibitor's Manual, or (e) any loss or damage or any indirect or consequential loss caused by or arising from any of the equipment and computer systems (inclusive of hardware and software) and services provided by the Organisers, by any supplier to the Organisers or by the Exhibition Centre Operator failing or being defective.  
In the event that the Organisers postpone, change the venue of, or otherwise make changes to the Exhibition under clause 4:  
(a) the Contract shall continue to bind the parties;  
(b) the Exhibitor shall not be entitled to any refund of any payments made in respect of the Exhibition Space, and shall remain liable to pay the balance of the Fees, if any; and  
(c) the Exhibitor shall have no claim whatsoever for compensation for loss or damage suffered or additional expenses incurred as a result of any postponement, change of venue or other change to (including any alteration in character or reduction in scale of) the Exhibition.  
In the event that the Organisers cancel or permanently postpone the Exhibition under clause 10:  
(a) the Organisers shall refund the Fees paid to the Organisers by the Exhibitor after deducting an administrative fee to cover all costs reasonably incurred by the Organisers in relation to the Exhibition; and  
(b) the Exhibitor shall have no claim whatsoever for compensation for loss or damage suffered or additional expenses incurred as a result of any such cancellation of the Exhibition.  
The Exhibitor acknowledges that, in light of the Fees, and the above provisions of this clause are no more than is reasonable to protect the Organisers as organisers of the Exhibition. Nothing in this clause shall have the effect of excluding the Organisers' liability for death or personal injury caused by negligence of the Organisers or for fraud.

## 13. LIABILITY AND REFUNDS

Participation by the Exhibitor in the Exhibition is solely at the Exhibitor's own risk.  
The Exhibitor agrees to indemnify and hold the Organisers harmless, on demand, against all claims, liabilities, losses, suits, proceedings, damages, judgments, expenses, costs (including legal fees) and charges of any kind howsoever incurred by or on behalf of or made against the Organisers arising out of any breach of any of this Contract or the Exhibitor's Manual or any other default or negligence of, or any damage or loss caused by, the Exhibitor and/or any of its Representatives.  
All exhibits are brought to, displayed at and removed from the Exhibition Centre at the Exhibitor's own risk and shall be safeguarded by the Exhibitor at all times.  
The Organiser shall not be liable for any claims (including consequential losses), damages, demands, costs, claims, charges or other expenses of any kind suffered or incurred by the Exhibitor or any other person arising in connection with the Exhibition including, without limitation, any theft, fire, use of the Security Room Service, defect in the Exhibition Centre howsoever caused, cancellation or early closure of, or delay in the opening or closing of, the Exhibition for whatever reason outside the control of the Organiser, any matter referred to in paragraph 3 & 4 of these Terms and Conditions, any national calamity or any act of God, howsoever arising. The Exhibitor shall be liable to any third party for, inter alia, any claims, injury or damage arising from its booths and its portion of the shell scheme.  
The Organisers accept no responsibility and shall not incur any liability to the Exhibitor or any other person for (a) any error or omission in any information relating to it, its equipment, products or services in any promotional material, information or thing provided to the Organiser or any third party by the Exhibitor, (b) any error or omission relating to it, its equipment, products or services in the Exhibition's Official Directory or in any promotional material, information or thing produced or commissioned by the Organisers or that Exhibitor, (c) products displayed or sold by any exhibitor at the Exhibition, (d) the Organisers carrying out any of their obligations under this Contract or the Exhibitor's Manual, or (e) any loss or damage or any indirect or consequential loss caused by or arising from any of the equipment and computer systems (inclusive of hardware and software) and services provided by the Organisers, by any supplier to the Organisers or by the Exhibition Centre Operator failing or being defective.  
In the event that the Organisers postpone, change the venue of, or otherwise make changes to the Exhibition under clause 4:  
(a) the Contract shall continue to bind the parties;  
(b) the Exhibitor shall not be entitled to any refund of any payments made in respect of the Exhibition Space, and shall remain liable to pay the balance of the Fees, if any; and  
(c) the Exhibitor shall have no claim whatsoever for compensation for loss or damage suffered or additional expenses incurred as a result of any postponement, change of venue or other change to (including any alteration in character or reduction in scale of) the Exhibition.  
In the event that the Organisers cancel or permanently postpone the Exhibition under clause 10:  
(a) the Organisers shall refund the Fees paid to the Organisers by the Exhibitor after deducting an administrative fee to cover all costs reasonably incurred by the Organisers in relation to the Exhibition; and  
(b) the Exhibitor shall have no claim whatsoever for compensation for loss or damage suffered or additional expenses incurred as a result of any such cancellation of the Exhibition.  
The Exhibitor acknowledges that, in light of the Fees, and the above provisions of this clause are no more than is reasonable to protect the Organisers as organisers of the Exhibition. Nothing in this clause shall have the effect of excluding the Organisers' liability for death or personal injury caused by negligence of the Organisers or for fraud.

## 14. COMPLIANCE WITH LEGISLATION

The Exhibitor must comply with all relevant legislation, rules and regulations of the country or territory where the Exhibition is held and shall be solely responsible for observing and complying with the same and for obtaining all consents, approvals, authorities, licences and the like as may be requisite to its participation in the Exhibition.

## 15. GENERAL

The Organisers reserve the right to set off any indebtedness of the Exhibitor to the Organisers against any indebtedness of the Organisers to the Exhibitor in each case on any account whatsoever.  
Notwithstanding by the Organisers of any of the provisions of these Terms and Conditions, of any of its rights hereunder or the provisions of the Exhibitor's Manual shall have effect unless given in writing and signed by any Director of the Organisers. The Organisers' rights shall not be prejudiced or restricted by any concession, indulgence or forbearance extended to the Exhibitor.  
No waiver by or on behalf of the Organisers of any breach or any liability for payment by the Exhibitor shall operate as a waiver of any other or subsequent breach or other liability for payment, respectively.  
No remedy conferred by any of the provisions of these Terms and Conditions or the Exhibitor's Manual is intended to be exclusive of any other remedy, except as expressly provided in these Terms and Conditions or the Exhibitor's Manual, and each and every remedy shall be cumulative and shall be in addition to every other remedy given hereunder or hereafter arising in equity or in law or by statute or otherwise.  
These Terms and Conditions (including without limitation the obligations it contains to comply with the terms of, and to avoid putting the Organisers in breach of, other documents) together with the Exhibitor's Manual and the Application Form, supersede all prior agreements, negotiations and discussions between the parties. The Exhibitor may not rely on any representation, warranty, collateral contract or other assurance (except as set out in these Terms and Conditions) made by the Organisers (including the Exhibitor's Manual) made by or on behalf of the Organisers before the Exhibitor's participation in the Exhibition, and the Exhibitor waives all rights and remedies which, but for this paragraph, might otherwise be available to it in respect of any such representation, warranty, collateral contract or other assurance, provided that nothing in this paragraph shall limit or exclude any liability for fraud.  
Time is of the essence in relation to these Terms and Conditions.  
The headings in these Terms and Conditions have been inserted for reference only and do not affect their interpretation. Nothing in this Contract shall create a relationship of landlord and tenant as between the Organisers and the Exhibitor or give the Exhibitor any estate or interest in the Exhibition Space other than a non-exclusive license.  
The provisions contained in each clause, paragraph and subparagraph of these Terms and Conditions shall be enforceable independently of each of the others and its validity shall not be affected if any of the others is invalid. If any of those provisions is void but would be valid if some part of the provision were deleted, the provision in question shall apply with such modification as may be necessary to make it valid.  
In the event of any conflict between these Terms and Conditions and the Exhibitor's Manual, these Terms and Conditions shall prevail to the extent of any such inconsistency.

## 16. GOVERNING LAW AND JURISDICTION

This Contract shall be governed by and construed in all respects in accordance with the laws of India and the Exhibitor submits to the non-exclusive jurisdiction of the Indian courts for all purposes relating to this Contract or the Exhibition.

## 17. NOTIFICATION CLAUSES

Notwithstanding the provisions of clause 3, the Organisers reserve the right to issue supplementary regulations or instructions in addition to those in these Terms and Conditions, the Exhibitor's Manual or the Rules and Regulations to the extent reasonable to ensure smooth management of the Exhibition. Any additional written regulations or instructions shall be deemed to form part of these Terms and Conditions and shall be binding on the Exhibitor.


## 18. DISPUTE RESOLUTION

All disputes and differences, which may arise between the Organisers, Exhibitor or any vendor or contractor of the Organiser with respect to the performance, interpretation or execution of these rules and regulations, shall be referred to arbitration before three arbitrators in accordance with the provisions of the Arbitration and Conciliation Act, 1996 of India as amended from time to time, wherein one arbitrator is appointed by each party and the third arbitrator is appointed by mutual consent of both arbitrators so appointed. Such arbitration shall be conducted in the English language and the seat of such arbitration proceedings shall be at Mumbai, India. The award of the Arbitrators shall be final and binding on both the parties.

## 19. CANCELLATION POLICY

"Once the Contract has been concluded and the Contract is cancelled up until 180 days prior to the start of the Exhibition, the Exhibitor shall be liable to pay 50% of the Monies. If the Contract is cancelled during the period of 180 and 120 calendar days prior to the start of the Exhibition, 75% of the Monies are payable by the Exhibitor. If the Contract is cancelled within 120 days prior to the start of the Exhibition, the Monies are payable in full by the Exhibitor. UBM India is entitled to charge the Exhibitor for any extra costs which UBM India may incur by fitting out the stand space which is not being used. In the event the Exhibitor has already paid the Monies to UBM India, UBM India will refund the Monies to the Exhibitor in accordance with this provision."

Company Stamp/Name & Authorised Signature: \_\_\_\_\_

 UBM India Pvt Ltd, Sagar Tech Plaza A 615-617 6th floor Saki Naka Junction Andheri Kurla Road Andheri East Mumbai 400 072 India T 91 (022) 6612 2600 F 91(022) 6612 2626

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